

## **Framework for Cooperation**

### **1. A Clear and Transparent Roadmap**

- Each company will articulate more clearly how and where we are working together to minimize interoperability challenges.

### **2. Consultation With Customers**

- The goal of expanded cooperation between our two companies is to help ensure that our technologies work well together to enable the scenarios that our customers need to be successful. We will consult extensively with customers to understand how information systems can work better to meet their requirements.

### **3. Industry Standards and Interoperability**

- Interoperability often requires broad industry agreement about industry standards. We will work to create open industry standards that promote interoperability and foster fair competition.

### **4. Competition**

- While we are committed to promoting interoperability, that commitment will never preclude either company from pursuing any competitive opportunities.