

Accelerate Hybrid Cloud

Customer and Partner Responses

AMD

“AMD EPYC processors enable our customers and partners to create innovative products and solutions that drive high-performance capabilities for a variety of workloads and industries. Cisco chose the leadership performance of 3rd Gen AMD EPYC processors to power the latest generation of Cisco HyperFlex systems. The AMD EPYC ecosystem continues to grow to give Cisco customers fantastic performance, incredible scalability and innovative security features, that bring compute-intensive workloads to life.”

- John Morris, Corporate Vice President, EPYC OEM Business, AMD

Intel

“Intel is excited to partner with Cisco as they innovate on the UCS X-Series Modular System featuring 3rd Gen Intel® Xeon® Scalable processors with built-in AI acceleration, delivering the performance and enhanced security required for modern applications. Cisco’s new UCS- X Fabric Technology has an open and flexible architecture delivering unique advantages to meet the needs of AI/ML and graphic intensive VDI workloads. Intel and Cisco will continue to build upon our long history of technical collaboration and are excited about future innovations based on the UCS X-Fabric Technology to deliver accelerated compute capabilities to customers.”

- Matt Langman, General Manager, Intel 3rd Gen Xeon

Long View Systems

“Cisco has shown an unwavering commitment to helping our mutual customers build operational resiliency into their hybrid cloud operations with a single platform to run the vast majority of workloads. Cisco’s expanded hybrid cloud offerings provide us with more flexibility to deliver lifecycle management services and fuel recurring revenues while helping customers implement and optimize their hybrid cloud investments.”

- Kent MacDonald, SVP, Strategic Alliances, Long View Systems

NetApp

“NetApp congratulates Cisco on raising the innovation bar again with new UCS X-Series Modular System advancements. Cisco’s hybrid cloud technologies and innovations will greatly benefit our joint FlexPod solution. The new UCS X-Series GPU node and 5th generation fabric technologies help FlexPod customers meet the diverse needs of modern applications, reduce costs and make it simple for IT teams to deploy and manage hybrid cloud infrastructure at scale.”

- Mike Arterbury, Vice President/General Manager, Hybrid Cloud Infrastructure & OEM Solutions, NetApp



NterOne

“As a multivendor training partner, NterOne is helping IT teams with education and deployment services to get the most out of their technology investments, and to do that requires our infrastructure to have the compute power and flexibility to help us teach, maintain and build for our customers. Cisco’s new UCS X-Series and HyperFlex innovations provide a complementary mix of hybrid cloud infrastructure that will allow us to expand to a larger footprint, address both commodity workloads and high performance workloads, and use Cisco Intersight to provide single interface to view and manage a full range of infrastructure and applications.”

– Matthew Taylor, Director of Engineering, NterOne

NVIDIA

“Flexibility is key for teams in hybrid environments working on enterprise AI and machine learning projects. With Cisco UCS X-Series servers featuring accelerated computing with NVIDIA Ampere architecture GPUs, customers can easily deploy and manage development with Kubernetes containers and virtual machines to simplify and speed AI projects.”

– Kevin Connors, Vice President of Global Partners, NVIDIA

Pure Storage

“The new hybrid cloud solutions and technologies from Cisco enable FlashStack to further simplify our cloud-smart infrastructure, reducing the complex data management and delivery challenges facing application and AI/ML users. The 100G end-to-end networking and 32G Fibre Channel capability native to the UCS X-Series architecture, and support for GPU nodes, accelerates data

delivery to meet the most demanding SLAs for FlashStack as-a-Services customers. Because of FlashStack’s stateless architecture, our customers benefit from these innovations without the need to re-architect their solutions.”

– Craig Waters, Technical Director, Cisco Solutions, Pure Storage

