



References for the Cisco SN 5420 Storage Router

ARSENAL DIGITAL SOLUTIONS

“The storage industry is experiencing two important trends – the need to extend storage over distance and the need for a better way to share storage. The Cisco SN 5420 Storage Router fills an important gap for us so we can offer our customers access to storage services using IP networks both within the Internet data centers as well as at remote locations.”

--*Vijay Ahuja, CTO*

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BROCADE

“We are pleased to work with Cisco to verify interoperability of Cisco Storage Routers with Brocade SAN infrastructure. Providing access to SANs from IP-based networks enables our mutual customers to extend the benefits of their SAN infrastructure to more users, for example, providing remote offices with access to the corporate data center for applications such as remote backup.”

--*Jack Cuthbert, Vice President of Worldwide Sales, Marketing and Support Services*

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LSI LOGIC STORAGE SYSTEMS

“Being able to transport block-level data over standard IP networks is a great fit for certain customers. The Cisco SN 5420 Storage Router, in combination with our storage systems, enables this. Through rigorous certification testing, the LSI Certified Compatible designation for the Cisco SN 5420 assures users our products work effectively together, making this is a win-win for our end customers.”

-- *Gerard Meluso, director, Alliances*

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MANAGED STORAGE INTERNATIONAL

“The Cisco SN 5420 Storage Router allows ManagedStorage to leverage existing IP security measures, such as firewalls and VPNs, for our unique and popular PowerNODE™ family of storage offerings, which gives customers the ability to use scalable, on-demand disk storage. The Cisco SN 5420 Storage Router’s own security features, including access control lists and LUN mapping, further protects the integrity of subscriber data and allows ManagedStorage to deliver the best networked storage solutions for a broad range of customers.”

-- *Walt Hinton, Chief Architect and General Manager*

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PIHANA PACIFIC

“Pihana Pacific recently completed rigorous beta-testing of the Cisco SN 5420 Storage Router and found the SN 5420 provides unprecedented flexibility and scalability needed to support Pihana’s network based storage, disaster recovery, and backup services offered in Pihana data centers and exchanges throughout Asia/Pacific and western United States,”

--*John Savageau, CTO*

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STORABILITY

“Storability’s testing results show that the Cisco SN 5420 Storage Router directly addresses security, interoperability and total cost of ownership issues that exist in current storage networks. By leveraging the ubiquity of Ethernet and the security features in IP, we’re better able to maximize storage networking resources within our AssurENT Architecture.”

--*Hemant Kurande, CTO*

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STORAGE NETWORKS, INC.

“The Cisco SN 5420 Storage Router will help StorageNetworks drive complexity and cost out of storage infrastructure, by enabling better storage network management, which is particularly important for our target market -- large enterprise customers. Furthermore, as a component in our Global Data StorageSM Network (GDSN), overlaid with our STORosSM operating system, StorageNetworks will be able to improve functionality and adjust our storage infrastructure to meet our customers needs.”

-- *Bill Miller, Co-founder and CTO*

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STORAGE WAY

“The Cisco SN 5420 Storage Router will enable us to more efficiently leverage the global IP infrastructure as a seamless extension of our unique storage utility architecture. By combining the existing and emerging high performance IP infrastructure with StorageWay’s Liquid Storage Architecture, Cisco and StorageWay can together provide a wider array of products and services than currently available in a Fibre Channel-only infrastructure.”

-- *Chris Eidler, vice president of engineering and CTO*

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WORLDSTOR

“iSCSI technology allows WorldStor to leverage existing IP security, QoS, and management tools as well as consolidate SAN and NAS services to a common network infrastructure. We are pleased at how quickly working products such as the Cisco SN 5420 Storage Router have come to market. iSCSI is quickly proving to be an extremely attractive and viable platform for storage service delivery.”

--*Stephen Bishop, CTO*

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