



## About Cisco New England

Cisco Systems established a presence in the New England region when it acquired ATM Switching start-up, LightStream Corporation, in 1994. In the eight years since, Cisco's total headcount in New England has grown to a present-day size of approximately 2000 employees. The growth has occurred from hiring of local talent in New England and through support of an additional 11 acquisitions, the latest being Hammerhead Networks in May 2002.

### Local Technology

A significant amount of Cisco's innovative customer contact software, security and virtual private networking, IOS Multi-Protocol Label Switching (MPLS) software, and content networking technology reside in the region. Likewise Cisco's engineering optical manufacturing is located here. Local technology innovation includes:

- Mid-Range Routing (Cisco 10000 and Cisco 7300 Platforms)
- Voice Gateway and Dial Solutions (change name)
- Intelligent Network Management Services
- Cable Systems Engineering and Cable Solutions
- Multiprotocol Label Switching (MPLS)
- Content Networking Solutions
- VPN 3000 Concentrator Solutions
- Customer Contact Solutions

### Cisco Community Investments & the Cisco Foundation

Cisco's Corporate Philanthropy organization and the Cisco Foundation share a common goal of empowering communities by focusing on education, vocational training and basic community needs. Cisco Community Investment promotes a culture of charitable giving and volunteerism by connecting employees with nonprofit organizations to serve the communities in which they live.

Cisco donates best-in-class networking equipment to nonprofit organizations, which best utilize the technology to their advantage. In addition, the Cisco Foundation supports community programs by distributing grants to organizations and matching funds for employee contributions.

### Cisco Networking Academy Program

Launched in 1997, the Cisco Networking Academy Program is a partnership between Cisco Systems, education, business, government, and community organizations around the world. The Networking Academy curriculum centers on teaching students to design, build, and maintain computer networks. The program prepares students for the demands and enormous opportunities of the 21st century workplace, while creating a qualified talent pool for building and maintaining networks. It also serves as a valuable model for e-learning.

Currently, 139 schools in the New England region are enrolled in the program, 43 of which are in Massachusetts.