

# Overview of Business Groups in Cisco Development Organization

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**Charlie Giancarlo**  
EVP, Chief Development Officer

**Tony Bates and Pankaj Patel**  
SVPs,  
Service Provider Group

**Joel Bion**  
SVP,  
Research and  
Advanced Development

**Brad Boston**  
SVP,  
Global Government  
Solutions Group

**Marthin De Beer**  
SVP,  
Emerging Technologies  
Group

**Manny Rivelo**  
SVP,  
CDO Operations

Teams with Reporting Changes:

**Kathy Hill**  
SVP,  
Access Networking  
and Services Group

- Brett Galloway, SVP, Wireless TG
- Richard Palmer, SVP, Security TG
- Ian Pennell, SVP, Access Routing TG
- Desktop Switching BU

**Ned Hooper**  
SVP,  
Consumer and  
Small Business Group

- Mike Pocock, SVP/GM of Linksys

SVP,  
Corporate  
Development

**Don Proctor**  
SVP,  
Software Group

- Alan Baratz, SVP, Network Software and Systems
- Doug Dennerline, SVP, Collaboration Software Group (WebEx)
- Cliff Meltzer, SVP, CTO, Software
- Barry O'Sullivan, SVP, Voice TG
- NMTG
- Policy Mgmt BU (Securent)

**Jayshree Ullal**  
SVP,  
Data Center, Switching  
and Services Group

- John McCool, SVP, Gigabit Switching BU; Internet Switching BU; Transceiver Module Group
- Application Delivery BU
- Data Center BU
- Server Virtualization BU