

Partner Support for the Cisco Intelligent Roadway Solutions

IBM

“As a Cisco strategic alliance partner and global system integrator, IBM is working on several Intelligent Transportation Systems projects with Cisco. The increasing complexity of the ITS industry's IT requirements means security, resilience and total cost of ownership are crucial to achieve successful implementations. In partnership with Cisco we are addressing the needs of a major European roadway wherein we deployed a country-wide network for toll collection, video surveillance and disaster recovery. Look for more announcements from Cisco and IBM in relationship to intelligent roadway solutions.”

- Donald G. Fitzpatrick, vice president, Cisco Strategic Alliance, IBM

MasTec

“ITS industry customers are rapidly moving toward an IP-based integrated, real-time communications network solution for connecting all of their roadway devices along the highways to their Traffic Management Centers. As a result MasTec, one of the largest ITS prime contractors and system integrators, and Cisco Systems, the emerging ITS networking solutions leader, have joined together to provide a full suite of end-to-end solutions for ITS system design, build, and implementation. Currently, MasTec and Cisco are working with several customers including the Tennessee Department of Transportation. This joint solution involves the early deployment of a 44-mile fiber optic gigabit Ethernet network which will connect all CCTV cameras, vehicle detection units, dynamic message signs and encoders/decoders back to the Traffic Management Centers.”

- Austin J. Shanfelter, president and CEO

Naztec, Inc.

“Naztec is a leading edge manufacturing and design firm of advanced traffic control hardware and Advanced Traffic Management System (ATMS) software. Naztec has partnered with Cisco and incorporated the environmentally-hardened Cisco Catalyst 2955 switch into Naztec's NEMA P-44 Traffic Control product to provide a complete IP solution for traffic signal system control. By utilizing an IP Traffic Control Solution, a scalable traffic signal network is fully integrated with ATMS systems. Cisco Aironet wireless technology easily accommodates all traffic control devices, surveillance cameras, message signs, and other roadside devices to increase flexibility and cut deployment costs.”

- Henry Beyer, vice president

TransCore

“TransCore’s industry leading ITS software and design and deployment services combined with the Cisco industry-leading network solutions and advanced technologies such as wireless, optical, and security offer the ITS industry a truly “best-in-class” solution. We are working closely with several customers including the Utah Department of Transportation where we have deployed a statewide network which integrates roadside devices with critical ATMS applications in the Traffic Management Centers and provides real-time traveler information on a secure, scalable, intelligent network.”

- John Worthington, president and chief executive officer

PB Farradyne

“PB Farradyne, a leader in Intelligent Transportation Systems planning and deployment in the United States, is pleased to partner with Cisco. Cisco’s product depth and breadth, rich set of integrated network services for security and network management, and solution deployment support allow PB Farradyne to readily recommend Cisco. Cisco Intelligent Roadway Solutions are critical to PB Farradyne delivering an end-to-end solution where the network is the foundation for applications and communications.”

- Gary Euler, director of business development

NET

“Given Cisco’s breadth of ITS networking solutions, NET has partnered with Cisco on ITS solutions and we welcome this partnership. The use of Cisco’s industry-leading technology for Kansas City SCOUT is good news for the Missouri Department of Transportation and Kansas Department of Transportation and helps enable NET’s ATMS applications and other innovative software designs. NET is a national consulting firm of engineers and planners which specializes in the design and implementation of area and region wide transportation systems.”

- Jeneane Prince, president